

## Virena Customer Testimonials

“I have been an advocate of Virena for quite some time. A few weeks ago, I received a request from several of our infectious disease physicians to provide flu data from the past season. This request came while we were on a Skype presentation with the entire system’s executive team, so I had very little time to respond in a meaningful manner. Thanks to Virena, I was able to provide the doctors with plenty of detailed data within 10 minutes! The ID docs were amazed at the speed at which I was able to provide this meaningful reporting and information. I am so grateful to have access to the Virena data and want to thank all of you for this valuable tool and customer support.”-Quality Assurance Director, MW Area Health System

“The mapping tool provides a great visual of not only my sites but the entire country. I can use this for alerts, outreach and pro-active communication to my team, my facilities and my community.”-VP Sales & Marketing, National Urgent Care Group

“The patient by run date and facility is helpful because up until now I have been asking my employees to open their cabinets or look in the closet to give me an idea about inventory. With this report, I can see which sites are busy and allocate supplies as needed.”

“In terms of the new features, Org Admin being able to set reports to be run and auto-sent, now that is really, really cool!”

“This tool provides very comprehensive information. Much more than I had expected.”-Clinical Director of Physician Practices, Multi-site, Family Practice Group, NE Area

“Virena is good! I can see all the QC’s and results. The clinics no longer need to keep manual QC logs. This makes them, me and the DOH very happy!”-Director, NE Area Health System

“I plan to use the QC and Calibration report for my COLA requirements...it’s will be so easy since everything is saved for me in one place! The Results by Assay will help me track usage over time and allow me to see when I need to ramp up on supplies and take advantage of promotions.”- Practice Manager, single site, multi physician, pediatric group, Mid-Atlantic Area

“Wow! I can manage all of my sites without leaving my office.”-POC Coordinator, Multi-site physician group, SW Area

“We really like the QC component as we both handle 50+ sites and had assumed that since nobody was calling us regarding QCs that all was okay. However, with the information provided through the system, we found several issues and could manage them before they became too large. That really helped!”-POCT Manager, SW Area Health System

“Most people are visual and will pay attention to charts as opposed to lists. Our providers review the trending results regularly.”-POCT Coordinator, Regional Urgent Care Group

“I use this weekly for my work on annual competencies. I export the information into excel and forward it to my lab directors. Not only do these reports save time and resources on my end, the directors also benefit as they like to see exactly where the testing is being done and compare the volume and prevalence to the overall severity of the season.”-POCT Director, NE Area Health System

“For our providers, it is good for them to know how many tests have been run specific to their clinic.”-Practice Manager, Multi-site Family Practice Group

“One of the awesome features of this cloud-based technology is that it can be utilized to track compliance, QC and user competency. The other awesome feature is that the test results are automatically uploaded for epidemiologic monitoring, which is extremely helpful in monitoring current outbreaks. The team is really excited about this technology and we see this as a true value-add to our methodology.”-POCT Manager, SW Area Health System

“This is a great tool for determining if any of my sites need extra training. Plus, with the automatic reports, I no longer need to remember to check their log books! Everything I need is in one place. For me, Sofia with Virena has been life-changing!”-Director of Education, National Pharmacy Chain

“I really like this, it’s pretty cool!”-Director of Clinical Operations, MW Area Health System

“I am interested in the QC and calibration reports for COLA. I especially want to track lot numbers and users. The ability to run this report and schedule it to automatically arrive in my email box is very nice. The map is wonderful because even if I am not seeing flu yet, I now have visibility to what is happening around me and can be better prepared.”-Office manager, Family Practice and Walk-in clinic, multi physician group, NE Area

“I want to see the specific facilities for which I am responsible for training. I can filter them and save the search so that I don’t have to go back each time. I love that I can schedule reports to be automatically sent and choose which person at each site should receive them. This is a cool system...wow! I am so excited to have this!”-Clinical Educator, Health System, West Area

“It is helpful to know total volumes for a couple of reasons; as an employer I can better manage staffing to workload. Plus, I can look at the number of transmitted results per assay and double check this information against our billing and reimbursements.”-Manager, Single-site, Pediatric office

“The software is very easy to use and informative!” -Director, MW Area multi-practice (15 sites) group

“This is superb data and our CEO, who always wants us to be on the cutting edge will ‘eat this up!’” “We are a rural health system with associated school clinics and this is an excellent tool for us. I plan to share the data with our ED physicians and the state. Thank you for turning us onto Virena!” Lab Manager, SE Area Health System